



Sales Process

These bulls are for sale at our 1st Annual live auction on Monday March 21, 2022 at the Ranch, Hanna, Alberta. We are happy to have T Bar C helping to make this event a success as well as memorable.

Yearling and 2 year Old Bulls

We are offering yearling and 2 year old bulls. Quite simply, we cut off the age for the yearling bulls to be born prior to March 31st. Bulls offered that were born after March 31 will be 2 year old bulls. These bulls will only be represented for sale once. **There will not be any unsold bulls rolled over to the following year.**

Bull Finance Program

- Available on bulls purchased over \$6000.
- 60% down on sale day, unless prior arrangements made.
- Remaining 40% plus interest due November 1st of sale year.
- Bulls branded with Hwy21 brand.
- Bill of sale will be issued once bull fully paid and ownership transfer at the same time.
- Interest rate of 5% per annum.

Sale Bull Delivery and Development

Delivery

- Free delivery in western Canada (BC, AB, SK, MB). We will try our best to bring them to your doorstep however in some circumstances, a free delivery point close to your location may be used.
- Delivery beyond western Canada is responsibility of buyer. We will delivery to the closest drop point in western Canada to the buyer if advantageous for the freight they arrange.
- \$200 off purchase price of bull if you pick up yourself at the ranch prior to April 1.

Bull Development

- All bulls can stay at the ranch until May 1 on a high roughage diet at no cost. After May 1st, a daily cost of \$5 per day will be charged for bull development.
- We are proud to employ Cargill Animal Nutrition and their professional staff to aid in the management of our bull development growth and ration management.

Bull Guarantee

We guarantee our bulls have:

1. passed a semen evaluation by a licensed veterinarian prior to sale. A certificate will be available upon request.
2. Bull is structurally sound and healthy and will have no issues breeding cows naturally.
3. We stand behind the safety of being able to handle our bulls. Just like our own lives, our customer lives are of the utmost importance. All our bulls can be handled using proper animal handling skills. These bulls have all been handled on foot, horseback, with quads and in some cases cattle dogs. We have culled any of them that looked at us strange, ducked at us during sorting, had their head high and hang out at the back of the group, or need an excessive flight zone distance resulting in the bulls moving off pressure in a very quick like manner. We have also walked the bull pen hundreds of times to assess their temperament and get them used to interaction with people.

Our bulls have the fleshing ability to return to pre breeding condition prior to the next breeding season (assuming no more than a 90 day breeding season) and the same start to the breeding season the next year. This can be achieved with a high quality forage ration or diet.

We know that the most important thing is for the cows to get bred. Thus if you have any issues with the bull, contact us immediately so we can supply another bull as quick as possible. Your options for bull replacements are:

1. We will replace the bull with one of equal or superior quality at no additional cost.
2. If an inferior bull is being used as a replacement compared to the original bull purchased, we will adjust the value and issue you a payment for the spread.
3. If no replacement bull is desired in the same season from ourselves, we will take back the bull, or take the salvage value if shipped and issue you a full credit for a bull purchased in the future.
4. The bull that is being replaced becomes the property of Hwy21 to salvage/sell.

Bull Lease Program

- **These bulls are not offered for sale in any future sales.**
- Virgin yearling bulls.
- We will do our best to satisfy your specific bull selection parameters with our pen of lease bulls. Please communicate this to us ahead of time.
- \$1400 for the breeding season.
- Lessee pays delivery and end of season pickup for bulls to Hwy21. Hwy21 will arrange the freight. Quote supplied based on distance.
- If you wish to handle delivery or pickup on your own, invoice adjusted accordingly.
- Lease/delivery and pickup cost paid prior to bull delivery.
- Bull ownership stays with Hwy21. Bulls will be branded as such. If bull is shipped for salvage or to market from Lessee property due to injury etc, proceeds will be payable to Hwy21.

- Death loss is responsibility of Hwy21. The bulls will be insured at the cost of Hwy21 and Hwy21 will be listed as the beneficiary. If death occurs, lessee must supply death certificate filled out by veterinarian for insurance purposes.
- Bulls guaranteed for the season. Replaced if needed throughout breeding season.
- Lessee of bull(s) responsible for feed of the livestock while in their possession.
- Bulls must be returned no later than Oct 1 after breeding season.
- If bull is not returned and no death certificate produced, lessee will pay \$4000 to purchase the bull and a bill of sale will be issued.

Interest

Hwy21 reserves the right to charge 1.5% interest per month or 18% per annum on any bills 90 days in arrears from invoice date, if prior arrangements haven't been made by the purchaser.

Registration

All registered bulls sold will be transferred to the purchaser.

Retained Interest

Hwy 21 reserves a 1% interest in all bulls sold for the purpose of drawing semen if they desire at a time convenient to the purchaser. Any interest higher than 1% will be communicated on an individual bull basis prior to sale and the terms set out with the interest. In these cases, this may be enacted for the purpose of Hwy21 sharing the walking rights of a specific bull or for the purpose of sharing in any semen rights.